# Technical College System of Georgia

Using Novel Reports to Inform Strategy, Drive Enrollment, and Meet Workforce Needs

Margo Kenirey Report Developer



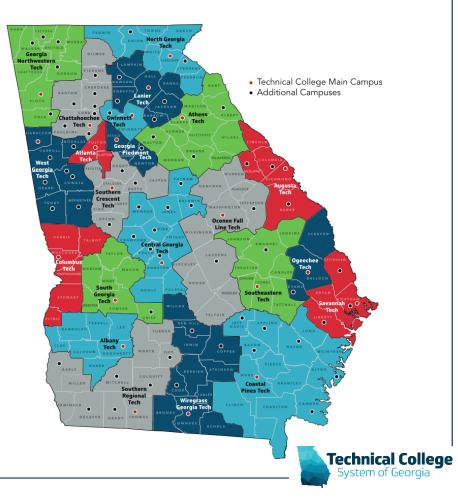
# Overview

- About TCSG/Programs
- Data Analysis
- Pandemic Impacts
- Mitigate Challenges Using Strategies
  - Drive Student Enrollment
  - Share Students' Progress and Program Needs
  - Focus on Graduation/Program Completion Time
  - Inform Program Review and Workforce Leaders
- Data Techniques for Each Strategy
- Questions



# About TCSG

- Technical College System of Georgia
- 22 Colleges
- 88 Campuses
- 600+ Programs
- Associate, Diploma, and Certificate Level Programs



### About TCSG > Program Offerings

### Business

Cyber and Related

**Engineering Technology** 

Film

Healthcare and Nursing

**Industrial Technologies** 

Personal and Public Service Technologies

**Public Safety** 

**Transportation and Logistics** 



### About TCSG > Program Offerings: Business

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

**Public Safety** 

**Transportation and Logistics** 

Accounting Banking and Finance Business and Management Business Technology Design and Media Technology Healthcare Management Interior Design Marketing Paralegal Studies



### About TCSG > Program Offerings: Cyber and Related

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

**Public Safety** 

**Transportation and Logistics** 

Computer Support Cybersecurity Database Gaming Networking Programming Web Design and Development



### About TCSG > Program Offerings: Engineering Technology

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

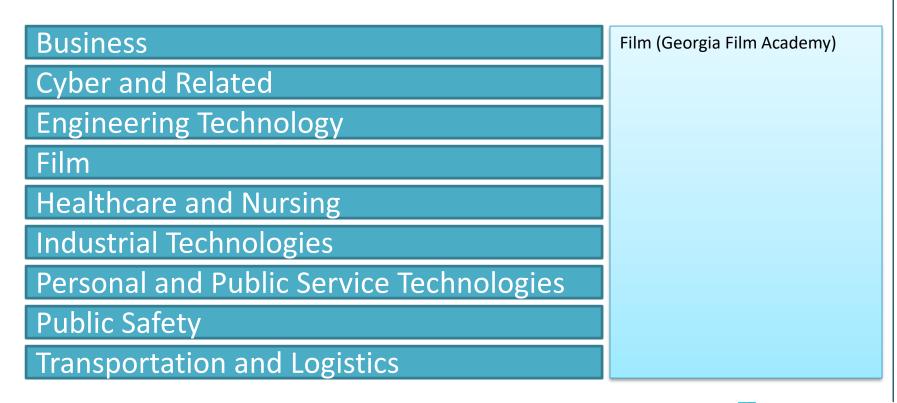
**Public Safety** 

**Transportation and Logistics** 

Bioscience Civil Engineering Electrical/Computer Engineering Environmental Engineering Mechanical Engineering Nuclear Engineering



### About TCSG > Program Offerings: Film





### About TCSG > Program Offerings: Healthcare and Nursing

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

**Public Safety** 

**Transportation and Logistics** 

Cardiovascular Technology **Dental Care** Medical Assisting Medical Laboratory Nursing **Ophthalmic Careers** Paramedicine Pharmacy Technology Radiology/Ultrasound **Rehabilitation Services** Respiratory Therapy Technology Surgical Technology Veterinary Technology



### About TCSG > Program Offerings: Industrial Technologies

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

**Public Safety** 

**Transportation and Logistics** 

Chemical Operations Technology Construction Construction Mechanical Systems Drafting/GIS Manufacturing and Maintenance Welding and Joining Technology



### About TCSG > Program Offerings: Personal Public Service Technologies

Business	Agriculture and Horticulture
Cyber and Related	Barbering Cosmetology
Engineering Technology	Culinary Arts Early Childhood Care and
Film	Education Fish and Wildlife Management
Healthcare and Nursing	Forestry Technology Funeral Services
Industrial Technologies	Hospitality
Personal and Public Service Technologies	Photography Social Work Assistant
Public Safety	
Transportation and Logistics	



### About TCSG > Program Offerings: Public Safety

Business
Cyber and Related
Engineering Technology
Film
Healthcare and Nursing
Industrial Technologies
Personal and Public Service Technologies
Public Safety
Transportation and Logistics

Basic Law Enforcement Criminal Justice Crime Scene Fire Science Technology Forensics TSA



### About TCSG > Program Offerings: Transportation and Logistics

### Business

Cyber and Related

### **Engineering Technology**

Film

### Healthcare and Nursing

Industrial Technologies

Personal and Public Service Technologies

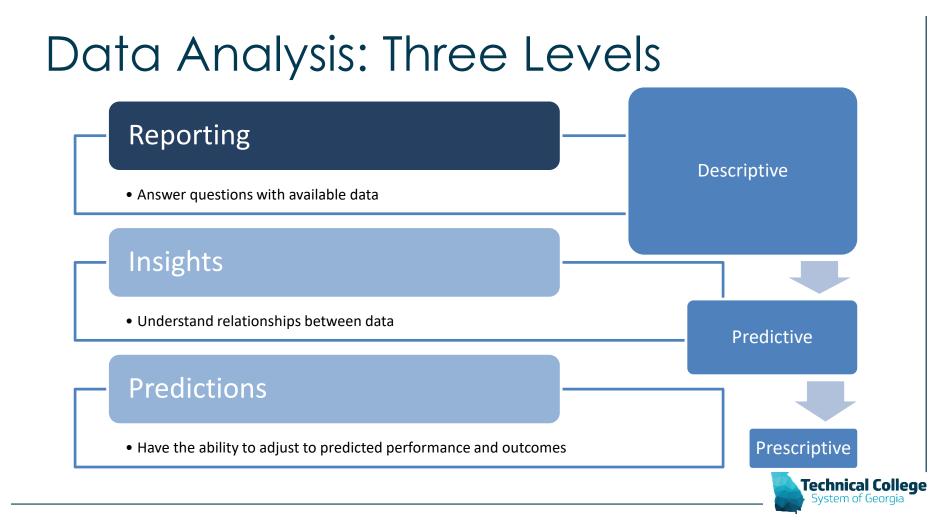
**Public Safety** 

**Transportation and Logistics** 

Continue >

Aircraft Structural Technology Auto Collision Repair Automotive Service Technology Aviation Maintenance Technology Certified Economic Development – Warehousing and Distribution Commercial Truck Driving Diesel Equipment Technology Logistics and Supply Chain Management Railroad Operations





# Data Analysis > Reporting: Traditional

- Static/Low-Interactivity •
- Grid/tabular/basic visualizations •
- Can we disaggregate? ٠

F১

- Can we drill down to student level?
- Can user ۰
- Does it m
- SQL? ٠

	change the parameters?										5,352	
cnan	ge the pa	ram	Columbu	IS	4,769							
			Georgia	Northwester	7,730							
natch	need of d	ົລເວົ	2		Georgia	Piedmont	4,829					
laten		Juse	•					Gwinnet		12,468		
								Lanier		5,846		
							_	North Ge	eorgia		3,606	
	A 1 Information Technology and D	B	C	D	E	F	G	н	I	J	2,262	
	2 Technical College System	m of Georgia	030, Oct 6, 2021							_		
	3 Awards										2,919	
	4 Unique Award Count	AY 2013	AY 2014	AY 2015	AY 2016	AY 2017	AY 2018	AY 2019	AY 2020	AY 2021	5.774	
	5 Albany	2.848	3.144	3.204	2.537	2.581	2.420	2.143	2.052	2.085	3,114	
	6 Athens	2,141	2,207	2,125	2,250	2,381	2,306	2,334	2,341	2,303	3.083	
	7 Atlanta	1,806	2,749	2,875	2,938	3,055	2,347	2,722	3,089	3,115	5,005	
	8 Augusta	1,633	2,020	2,091	2,272	2,274	2,308	2,361	2,112	1,788	2,571	
	9 Central Georgia	n/a	4,935	4,997	5,757	6,012	6,084	6,850	6,213	6,035	2,011	
	10 Chattahoochee	2,629	2,311	4,449	4,817	4,348	4,197	6,413	5,476	5,174	7,139	
	11 Columbus	1,315	1,383	1,189	1,520	1,615	1,662	1,725	2,259	2,736	7,135	
xcel	12 Georgia Northwestern	2,395	2,369	2,615	3,704	4,713	4,243	3,966	4,093	4,517	6,153	
	13 Georgia Piedmont	2,056	2,106	2,383	3,344	2,581	2,180	1,569	1,833	2,387	0,155	
	14 Gwinnett	3,357	3,738	4,114	4,043	3,401	3,656	4,008	4,116	4,145	10,112	
	15 Lanier 16 North Georgia	1,555	1,561	1,565	2,077	2,333	2,353	2,414	2,428	2,463	10,112	
	16 North Georgia 17 Oconee Fall Line	927	1,009	1,022	1,066	1,037	1,100	1,417	1,242	1,386	6.908	
	17 Oconee Fail Line 18 Ogeechee	1.246	1.400	1.668	1.768	1.827	1.693	1,290	1,255	1,630	0,900	
	19 Savannah	2.653	2,791	2.914	3,135	3.090	3.211	2.990	3.252	2.886		
	20 South Georgia	1,555	1.678	1,738	1.806	1.949	2,060	2,082	2.049	1.988	140,840	1
	21 Southeastern	1,097	1,076	922	1,000	1.076	1.019	876	2,045	940		
	22 Southern Crescent	1,569	2.284	2.273	2 444	3.251	3,701	4 245	3.838	4.545		
	23 Southwest Georgia	674	740	670	n/a	n/a	n/a	n/a	n/a	n/a		
	24 West Georgia	2 496	2 695	3.031	3.398	3.531	3,033	3.004	2.677	3,082		
	25 Wiregrass Georgia	1,177	1.521	1.938	2.747	2.564	2,660	2.535	2,362	2.572		
	26 Total	42,775	47.829	52,436	58.077	58,840	57,118	61,180	59,235	61,770		

PDF

Scorecard: Technical Education MES0200

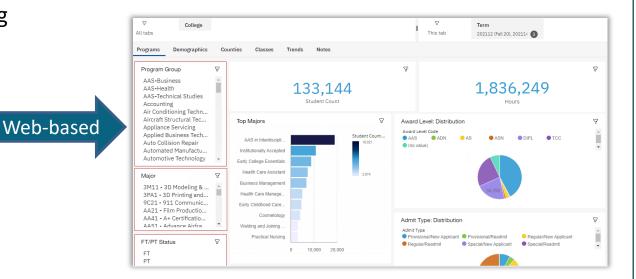
#### Technical Education

			2019	2020	2021
Albany			4,407	4,281	4,172
Athens			6,300	6,271	5,596
Atlanta			5,536	5,804	4,841
Augusta			6.085	5.806	5,388
-	<b>D</b>				
Central			12,048	11,459	11,725
Chattaho	ochee		14,943	14,696	13,450
Coastal	Pines		5,352	6,332	5,479
Columbu	IS		4,769	4,899	4,439
Georgia	Northwester	n	7,730	8,591	8,528
Georgia	Piedmont		4,829	4,707	3,819
Gwinnet			12,468	12,721	11,578
Lanier			5,846	6,660	6,915 3,463
North Ge	eorgia		3,606	3,798	
н	I	J	2,262	2,591	2,478
			2,919	2,946	3,029
AY 2019	AY 2020	AY 2021	5,774	5,778	5,547
2,143	2,052	2,085			
2,334	2,341 3.089	2,303 3,115	3,083	3,079	2,587
2,361	2,112	1,788	2,571	2,595	2,437
6,850	6,213	6,035	2,3/1	2,333	2,457
6,413 1,725	5,476	5,174	7,139	7,647	7,627
3,966	4,093	4.517			
1,569	1,833	2,387	6,153	6,564	5,707
4,008	4,116	4,145			
2,414	2,428	2,463	10,112	9,949	8,913
1,417	1,242	1,386	6,908	6,576	5,426
1,298	1,255	1,638	0,908	0,570	5,426
2,990	3,252	2.886	140,840	143,750	133,144
	2.049	1,988	140,040	140,700	133,144
2,082					
876	892	940			



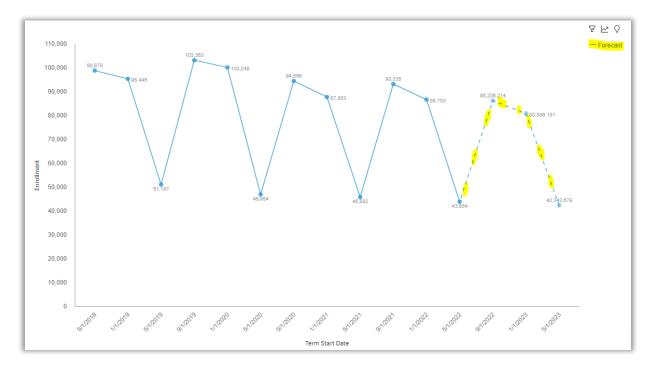
# Data Analysis > Reporting: Dashboards

- Aesthetically pleasing
- Interactive
- Flexibility
- Data module
- Is it concise?
- Is it actionable?
- Is there ease of use?
- Is it drag and drop?



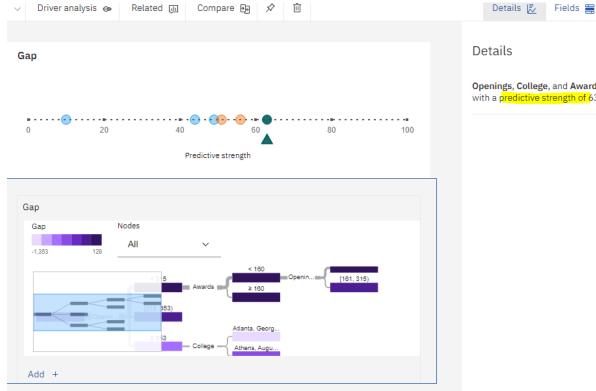


# Data Analysis > Predictive





# Data Analysis > Predictive

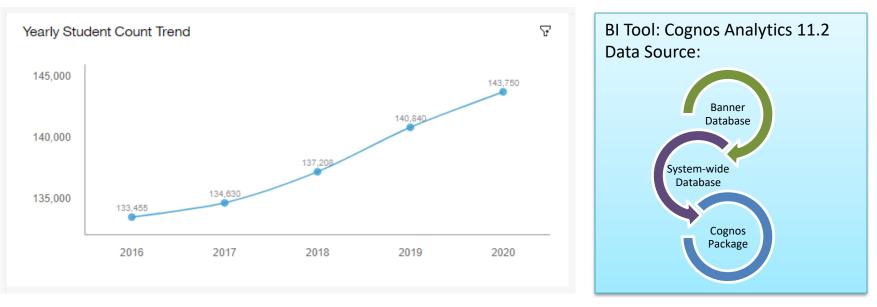


Properties

Openings, College, and Awards predict Gap with a predictive strength of 63.8%.



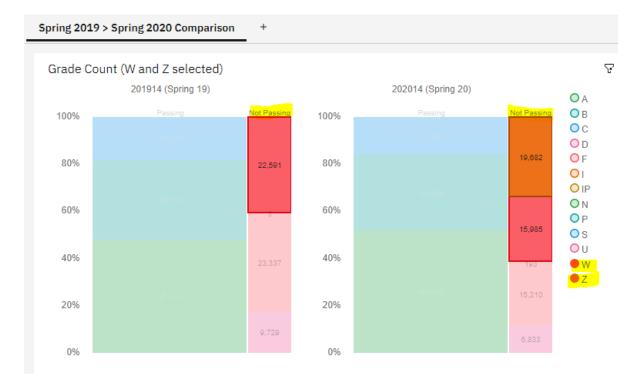
# Pre-Pandemic: Enrollment



- On track to meet Georgia's workforce needs
- Yearly enrollment increased 10,000+ students between AY 2016 and AY 2020
- From 133,455 to 143,750



# Pandemic Impacts: Enrollment Withdrawals



In Spring 2020, students withdrew from nearly 36,000 classes due to COVIDrelated and other reasons



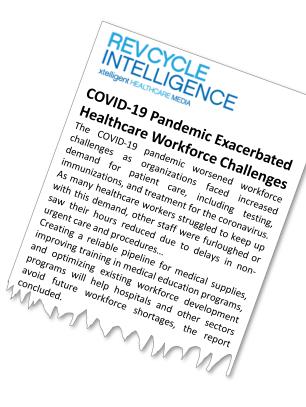
# Pandemic Impacts: Enrollment Declines



- Spring-to-Spring and Fall-to-Fall enrollment declined
- Students' lives disrupted (transportation, childcare, employment)
- Industry shut downs
- Access to clinicals and practicums threatened
- Truck driving impacted by social distancing protocols



# Pandemic Impacts: Economic Impact



AMERICAN TRUCKING ASSOCIATIONS MEMBER MOVING BOC'S FILING MEMBERSHIP ADVOCACY NEWS PROGRAMS EVEN

Press Release

11

Trucking Association CEO Says U.S. Supply Chain is Nearing Crisis

> Calls trucking the 'linchpin of the /Unit^d States' supply chain,' urges a( n on nf s ct



 Many key industries, such as healthcare, manufacturing/logistics, and transportation, were experiencing severe workforce shortages

Related Po:

ATA Hails Com

Page ve of Bil

• Supply chain disruptions



# Mitigate Pandemic Impacts > Strategies

- Address challenges
- Provide new insights
- Provide actionable data

**Drive Student Enrollment** 

Share Students' Progress and Program Needs

Focus on Graduation/Program Completion Time

Inform Program Review and Workforce Leaders



"Stop-Out" Report

Desired Insights and Actionable Data

- Identify students who previously enrolled but had not returned to the college
- Determine which students might be most likely to return
- Used to re-engage students and drive-up enrollment
- Colleges can boost enrollment through targeted campaigns



"Stop-Out" Report

### Questions

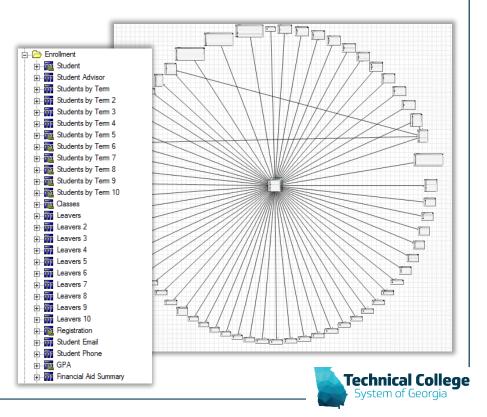
- Did student re-enroll?
- Did student pre-register?
- Did student reach intended award level?
- Did student earn any award?
- Is student likely to re-enroll if encouraged?



### "Stop-Out" Report

Technique: Model Data Step: Build Data Blocks

- Created abstract model that organizes elements of data and how they relate to one another
- Model includes fields such as demographics, registration, advisor, email, phone, GPA, and financial aid



#### "Stop-Out" Report

Technique: Model Data Step: Build Data Filters

- No SQL for end user
- No data extracts for end user
- Limitless combinations within the report

- $\sim$  🖻 Progression
  - > 🗋 Term Summaries
- - √ Not Pre/Enrolled Next Consecutive Term
  - √ Not Pre/Enrolled 2 Next Consecutive Terms

  - √ Not Grad Next Consecutive Term
  - V Not Grad 2 Next Consecutive Terms
  - √ Not Grad 3 Next Consecutive Terms

  - ♡ Not Pre/Enrolled/Grad 3 Next Consecutive Terms
  - $\bigtriangledown$  Pre/Enrolled or Grad Next Consecutive Term

  - √ Not Grad Goal Next Consecutive Term
  - √ Not Grad Goal 2 Next Consecutive Terms



#### "Stop-Out" Report Technique: Model Data **Step:** Build Report Data Model ŧΞ 🗸 🕨 Name: Not Pre/Enrolled/Grad 3 Next Consecutive Terms Expression definition: [Advanced].[Pre/Enrolled Term 2].[Next Term] is null AND [Advanced].[Pre/Enrolled Term 3].[Next Next Term] is null IAND [Advanced].[Pre/Enrolled Term 4].[Third Next Term] is null **AND** [Advanced].[Grad Summary Term 1].[Graduate] = 'N'

[Advanced].[Grad Summary Term 2].[Graduate] = 'N'

[Advanced].[Grad Summary Term 3].[Graduate] = 'N'

[Advanced].[Grad Summary Term 4].[Graduate] = 'N'

AND

IAND

**AND** 

### Report

#### Detail Filters

- √ [Enrolled Term] in ?parTerm?
- √ [College Number] in ?parSchool Number?



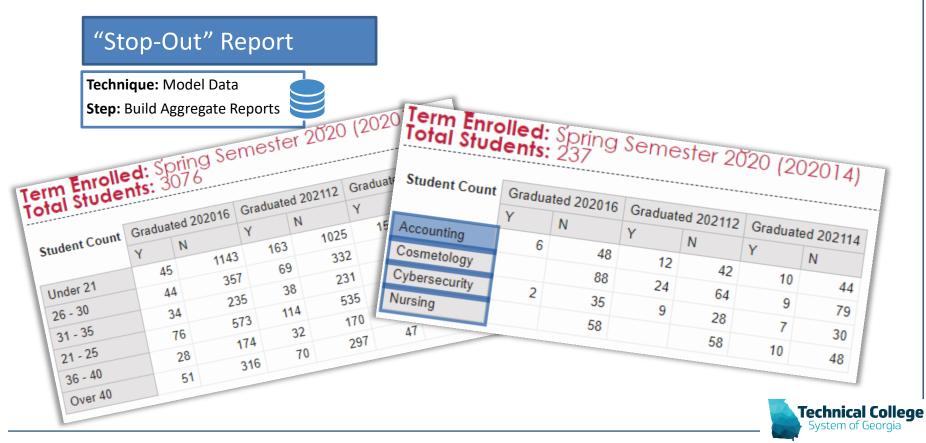
"Stop-Out" Report	
Technique: Model Data Step: Run Detail Reports	

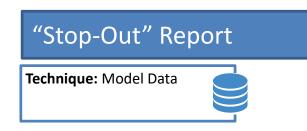
Retention - Progression Report: Non-Graduate, Non-Returning Students (For 3 Terms) TEC3141

College: Athens Technical College Term Enrolled: Spring Semester 2020 (202014) No Graduate Records: 202014 through 202114 No Enrollment: 202016 through 202114 Total Non-Returning Students: 681

Home Campus	Banner ID	Last Name	First Name	Major Code	Major	Student Type Code	202014 Attempted Hours	202014 GPA Hours	202014 GPA	Street Address	City/State/Zip	Email	Phone
Main Campus	970000	Attorna	A	WT22	NCCER Welding Technology	В	0	0	0	400 Marriey Di	Hartwell, GA 30643	that make	
Main Campus	9		Christoph	CE23	A. S Consumer Economics	R	4	4	0.75		Athens, GA 30605		
Main Campus		A <b></b>	Morgan	CE23	A. S Consumer Economics	R	3	0	0		Athens, GA 30605		
Main Campus	9	, designmenter		AF53	AAS in Interdisciplinary Studies	R	13	13	3.46		Hartwell, GA 30643		
Main Campus	9		/	AF53	AAS in Interdisciplinary Studies	В	3	3	4		Athens, GA 30606		
Main Campus	*080**		Personality	BI13	Bioscience	R	6	6	3		Loganville, GA 30052		







### Consider:

- Is your data correct, consistent and usable?
- Does your data need to be transformed?
- Does your data need to be pivoted?
- What are the relationships made between tables?
- What data can be chunked into reusable blocks?
- Can you define filters in the model?
- Will your model accept parameters (prompts)?



"Must-Take" Report

Desired Insights and Actionable Data

- **Currently Enrolled Students:** Helps college administrators identify instructional demand and align course offerings based on the real-time needs
- Not Actively Enrolled Students: Allows colleges to identify students with only a few courses remaining, thus creating an opportunity to reconnect with these individuals, so they may come back and complete their program



"Must-Take" Report

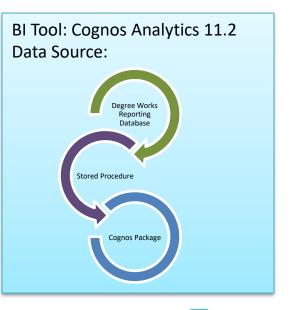
Questions

- What percentage of their program has the student completed?
- What is students' last terms of enrollment?
- What is students' contact information?
- What are the remaining courses needed to complete their program?

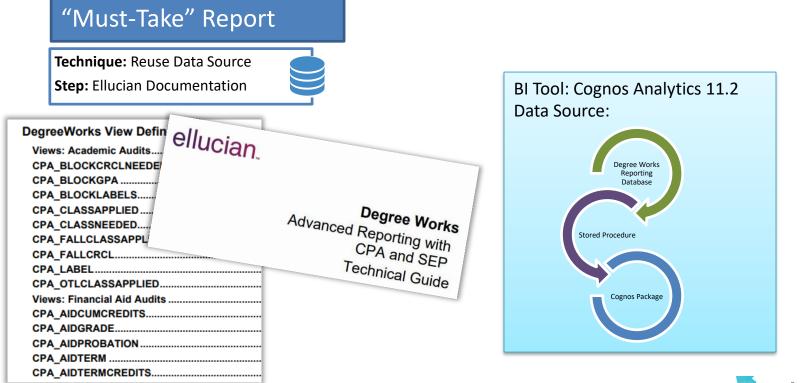




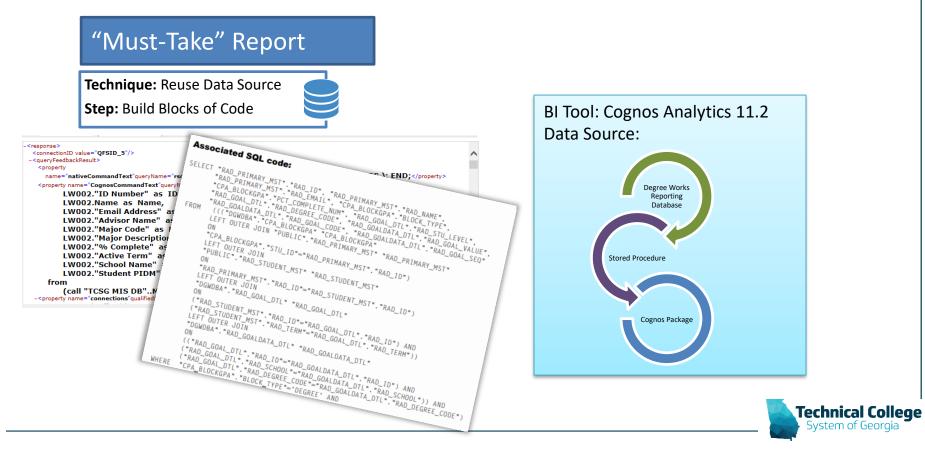
Sounds like DegreeWorks?











### Strategy > Share Students' Progress & Program Needs



Student ID	Student Name	Student Type	Student Status	GPA (Unofficial)	Student Email	Alt Email	Student Advisor	Major Code	Major Description	Percent Complete		Student PIDM	Cell Phone Number	Must Take
		R	Academic Suspension	2.261			Wynne, Sonia	HT12	HT12-Hemodialysis Technologist Dip	91.026	202212			ALHS 1011
		R	Good Standing	2.870			Wright, Stephen G	MD12	MD12-Business Management Dip	97	202212		0	MGMT 2215



## Strategy > Share Students' Progress & Program Needs

#### "Must-Take" Report

Technique: Reuse Data Sources Step: Run Aggregate Reports

#### Question

- How many students need this course?
- How many sections do we need to offer?
- How many students are near completion?

Student Results	Course List	
	orks – Percent Completed	with
-		wiin
Courses R	emaining	
LW0022		
College: Cen	ral Georgia Technical College RAL_GEORGIA_DW	
DW LINK: CEN	RAL_GEORGIA_DW	
Must Take	Count	
COMP 1000	8	
EMPL 1000	7	
ECCE 1121	5	
MGMT 2215	5	
ECCE 2245	4	
ACCT 1100	3	
ALHS 1011	3	
BIOL 2113	3	
BIOL 2113L	3	
BIOL 2114	3	
BIOL 2114L	3	
ECCE 1112	3	
ECCE 1120	3	
ECCE 2203	3	
MGMT 2125	3	
AUTT 2010	2	
AUTT 2030	2	
BAEN 2210	2	



## Strategy > Share Students' Progress & Program Needs



#### Consider:

- Do you have underutilized data sources?
- Does this data source only deliver pre-packaged reports?
- Do you have the ability to combine existing data sources?
- Do those data sources have primary keys for you to match?



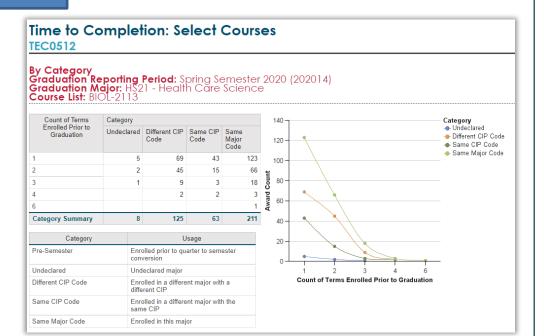
"Time-to-Completion" Report

- Reviews of TCSG's Manufacturing/Logistics, Nursing and Commercial Truck Driving programs
- Goal of getting more people with industry-recognized credentials into the workforce faster



#### "Time-to-Completion" Report

- Reports how many terms it takes for graduates to complete a program or course
- Data are disaggregated by students who stayed in the same major throughout their academic career versus those who changed majors



**Technical College** System of Georgia

"Time-to-Completion" Report

- Illustrates how specific courses affect completion time
- Inclusion of awards earned provides context for understanding program completion times
- Insights gained by the Time-to-Completion reports may play an important role in TCSG program reviews
- Helps TCSG streamline career pathways and support strategies for more timely program completion



"Time-to-Completion" Report

#### Consider:

- Are your existing reports overwhelming?
- Can you filter reports?
- Are default parameters available?
- Do you have definitions on the report?
- Can you export in multiple formats? Excel, PDF, HTML



Graduate Awards, Job Openings and Gap

#### Desired Insights and Actionable Data

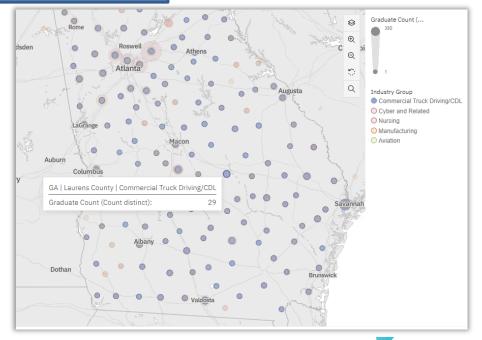
- Understand and respond to regional workforce supply and demand gaps
- Strategically plan instructional offerings to effectively address workforce shortages
- Communicate enrollment and workforce gaps to stakeholders
- Request resources to expand instructional capacity



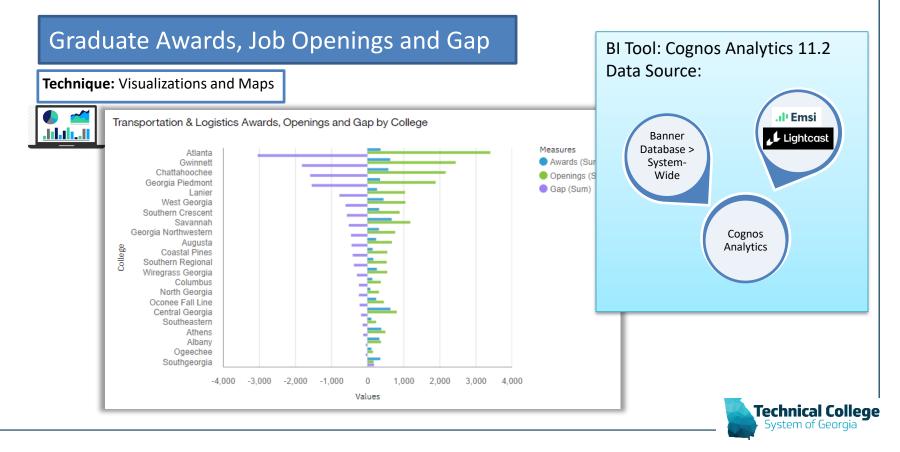
#### Graduate Awards, Job Openings and Gap

Technique: Visualizations and Maps









#### Graduate Awards, Job Openings and Gap

#### Technique: Visualizations and Maps





Graduate Awards, Job Openings and Gap

Technique: Visualizations and Maps



Consider:

- For maps, have you chosen the best geographical shape?
- Are data points/axis labeled?
- Did you try new visualizations? Heat Map, River, Sankey, Waterfall be creative!
- Is your dashboard concise and easy to use?



# Conclusion

- Describe how colleges can use novel reports and dashboard to boost enrollment and streamline academic/technical programs
- Understand how data visualizations and mapping can highlight supply gaps and workforce shortages
- Identify benefits of using data to inform strategic direction for program success
- Extrapolate from Georgia possible reports for other systems of higher education
- Leverage novel reports and data visualizations to request program resources





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Questions?

